

Message Text

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PAGE 01 GENEVA 03668 171731Z

45

ACTION EB-11

INFO OCT-01 AF-10 IO-13 ADP-00 AGR-20 CEA-02 CIAE-00

COME-00 DODE-00 FRB-02 H-03 INR-10 INT-08 L-03 LAB-06

NSAE-00 NSC-10 PA-03 RSC-01 AID-20 CIEP-02 SS-15

STR-08 TAR-02 TRSE-00 USIA-12 PRS-01 OMB-01 RSR-01

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INFO AMEMBASSY PRETORIA

AMCONGEN JOHANNESBERG

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E.O. 11652: N/A

TAGS: ETRD, GATT, SF, US

SUBJ: SOUTHAFRICA ARTICLE XXVIII NEGOTIATIONS

REF (A) LUBBE LETTER TO MCNAMARA JUNE 28; (B) TSC 72-106;
(C) GENEVA A-246

1. ECONCOUNSELOR MET WITH SMIT AND LOWRY JULY 16 TO REVIEW STATUS OF US-SA ARTICLE 28 NEGOTIATIONS. SA REPS WERE DISAPPOINTED US REP UNINSTRUCTED ON SA RICE OFFER (REF A) AS THEY HOPED US WOULD FIND THIS MORE THAN ADEQUATE TO CONCLUDE NEGOTIATIONS.

2. SA REPS ASKED US TO ACCEPT RECALCULATION OF IMPAIRMENT FIGURE AND GAP REMAINING TO BE CLOSED. CHANGES IN ITEMS AND FIGURES IN ATTACHMENTS I AND II REF B AS FOLLOWS:

(A) DELETE FROM WITHDRAWAL LIST ITEMS REPORTED PARA 3 REF C. TOTAL VALUE \$1,836,000.

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PAGE 02 GENEVA 03668 171731Z

(B) REMOVE FROM ATTACHMENT I REF B FOLLOWING ITEMS

WHERE US HAS INTEREST AS SUBSTANTIAL SUPPLIER RATHER THAN PRINCIPAL SUPPLIER (SA WILLING CONSULT US AS TO RESULTS OF NEGOTIATIONS WITH PRINCIPAL SUPPLIERS ON THESE ITEMS-- SEE ALSO PARA 5 BELOW): EX 28.13.70; EX 30.03; PART OF EX 38.11 WHERE US SUBSTANTIAL SUPPLYING INTEREST TOTALS \$556,000 (LEAVING \$2,579 IMPAIRMENT ON THIS ITEM): EX 38.17; EX 45.04.30; EX 59.17; EX 68.06; EX 68.13; 73.32.20.10 AND .90; EX 74.15; EX 76.01; EX 82.07; EX 84.01; EX 84.13; EX 84.18; EX 84.20; EX 92.10.10. TOTAL OF THESE ITEMS IS \$3,443,000.

(C) SA VOLUNTEERED TRADE IMPAIRMENT FIGURE FOR EX 68.04 EMORY AND CORUNDUM MILLSTONES, ETC. SHOULD BE \$25,000 RATHER THAN \$5,000.

(D) NET EFFECT OF POINTS (A) THROUGH (C) ABOVE IS TO REDUCE IMPAIRMENT FIGURE TO \$20,422,000 FOR WHICH US HAS DIRECT NEGOTIATING RIGHTS.

(E) RE ATTACHMENT II REF B, SA PUTS TRADE VALUE FOR EX 38.11 AT \$150,000. TOTAL FOR OFFERS TENTATIVELY ACCEPTED IS THUS \$11,742,000 LEAVING GAP TO BE FILLED \$8,680,000.

3. SA REPS CONFIRMED NEGATIVE REPLY TO US REQUEST SA REBIND CERTAIN PESTICIDES AT HIGHER RATE (REF PARA 1 (B) REF C). THEY ALSO SAID SAG WAS UNABLE TO FIND POSSIBLE EXCLUSION FROM 84.45.90 WHICH WOULD BE OF INTEREST TO US.

4. DISCUSSION OF PROPOSED WITHDRAWAL OF AIR CONDITIONING MACHINES EX 84.12 LED TO RECONFIRMATION AIR CONDITIONERS FOR MOTOR CARS ARE INCLUDED IN WITHDRAWAL AND SA UNABLE ACCEPT US REQUEST TO REBIND IN 8-10 0/0 RANGE. SA REPS COMPLAINED US NOT ASCRIBING ADEQUATE VALUE TO SA OFFER TO REBIND LARGE (OVER 30,000 BTU) UNITS; THEY SAID IF US UNWILLING INCREASE \$702,000 VALUE FOR THIS OFFER, SA WOULD PREFER WITHDRAW ENTIRE ITEM.

5. SA REPS GAVE MEMO SETTING FORTH RESULTS OF THEIR LIMITED OFFICIAL USE

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PAGE 03 GENEVA 03668 171731Z

NEGOTIATIONS WITH OTHER CPS ON ITEMS WHERE US HAS EXTENSIVE INDIRECT TRADE INTEREST. COPY POUCHED MCNMARA.

6. US REP UNDERTOOK SEEK INSTRUCTIONS ON RICE OFFER AND WASHINGTON REACTIONS TO FOREGOING PROPOSALS. SA REPS HOPED WE COULD REPLY THIS WEEK AS THEY ARE ANXIOUS COMPLETE ALL THEIR ARTICLE 28 NEGOTIATIONS BEFORE END OF

JULY.

7. USDEL 24:6 (PROPPS) DISCUSSED WITH SMIT POSSIBILITY
OF US-SA COLLABORATION IN OUR RESPECTIVE RENEGOTIATIONS
WITH EC. SMITH RECEPTIVE AND SOME POSSIBILITIES WERE
RECOGNIZED WHICH US AND SA DELS WILL BEAR IN MIND AS
OPPORTUNITIES ARISE IN COMING DAYS.

8. ACTION REQUESTED: INSTRUCTIONS PER PARA 6 ABOVE.

BASSIN

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